



SSS

PT. SAMUDERA SAWIT SUBUR

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Kelapa Gading, Kota Adm. Jakarta Utara
DKI Jakarta - Indonesia

Company Profile

Introduction

Headquartered in Jakarta, the capital city of Indonesia, PT. Samudera Sawit Subur has now served 8 provinces in Sumatera Island in acquiring and providing Palm Kernel Shells (PKS), Palm Press Fiber (PPF) and Empty Fruit Bunch (EFB) to end users within the main island of Sumatera.

Our PKS service networking has now covered as of below:



- Aceh
- North Sumatera
- Riau
- West Sumatera
- Jambi
- Bengkulu
- South Sumatera
- Lampung
- West Java
- Central Java
- West Kalimantan
- South Kalimantan



We acquire the PKS from the Palm Oil Mills scattered all over Sumatera and Kalimantan Island, and deliver them to the end users in highest possible quality guaranteed, regardless of the seasonal harvest condition. Our commitment is to ensure the steady and continuous supply of the products to our buyers, as the main burning fuel to power their steam boilers.

To overcome any possible obstacle, and to ensure the quality of the products received by our buyers always reaches their minimum quality expectation, our company has a dedicated team to study the location and the infrastructure condition, and the quality of the products acquired from each Palm Oil Mill, as each Palm Oil Mill may produce the so called by-products in various state and condition, depending on the processing equipment use and the quality of the Palm Oil Fresh Fruit Bunch (FFB).

We extend our arms by delegating the transportation duty of products to our very own dedicated transportation company called PT. Jaringan Servis Nusantara, which has carpools in every single province in Sumatera Island.

We always strive to be main and one of the most reliable PKS, PPF, EFB suppliers by each and every single one of our buyers, whether in the matter of quality control, constant supply regardless of seasonal harvest, and even as much as competitive market pricing.



Our Vision

As time goes by, people are becoming more concern about the future existence of our planet, and its climate changes. Our company was also built under the foundation of providing the energy solution that is renewable, biodegradable and environmental friendly. We envision being renowned for its service and products in helping to play our part on climate changes awareness..

“Protecting our future on this planet depends on the conscious evolution of our species”

- Leonardo Di Caprio

Our Mission

Driven by passion for providing highest quality of environmental friendly energy solution, we are always improving and expanding our territory scope in delivering such form of energy to all end users requiring them, and at the same time, ensuring the full compliance with the relevant legal requirements..



History

Every company has its own humble beginning, and we are no exception too. Established in 2010, we began our first operation by acquiring Palm Kernel Shells (PKS) from Palm Oil Mills (POM) with radius less than 100km from Medan, North Sumatera, and with our first client hailing from Medan, North Sumatera, we rented our first small office space in Medan too.

From 2011 onwards, as demand for PKS grew in replacement of Steam Coal to power the steam boilers surrounding Medan Industrial Areas (Kawasan Industri Medan), we expanded our operational scope to Aceh province.

From 2012, our operational scope has grown to Riau Province in order to acquire sufficient PKS to sustain the continuous growth demand in Medan. As of 2012, our company has established business relationships with more than 100 POM.

On 2013, we were in talk with our major buyers, who have factories in Riau province on replacing their steam coal power plant with PKS, and it was realised in a matter of one-year time.

On 2014, due to massive growth in demand for PKS leading to substantial increase in market pricing, some of our buyers decided to shift to the use of Palm Press Fiber (PPF) and Empty Fruit Bunch (EFB), and our service was called for once again to supply them with those replacements.

On 2015, with clients hailing from North Sumatera, Riau, and Jambi, we decided to move our headquarter office to Jakarta, and with main branch office being in Medan.

On 2017, with the request of our clients, we expanded further into West Sumatera Province and Bengkulu Province, with the demand for our clients at Teluk Bayur factories.

On 2019, we expanded our operational scope further into Palembang, South Sumatera and Lampung province.

On 2020, we expanded further into the Java Island and Kalimantan Island, as the need for PKS Consumption of our current buyers arise.



Operational Presence

Current Operational Presence :

- Aceh
- North Sumatera
- Riau
- West Sumatera
- Jambi
- Bengkulu
- South Sumatera
- Lampung
- West Java
- Central Java
- West Kalimantan
- South Kalimantan

